Carrier Presentation Blue Cross and Blue Shield of New Mexico

PY2026

Presentation recording can be found <u>here</u>.

Password: BCBSNMPY26







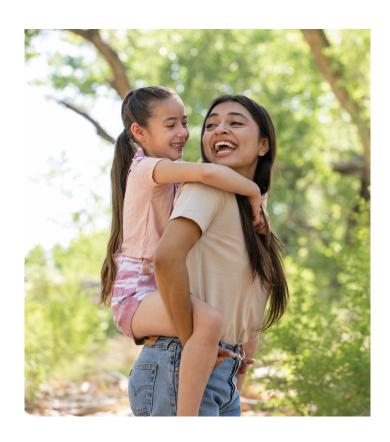
Before we get started...

- This presentation focuses on topics related to the individual market and on-exchange plans.
- This presentation, and the information contained within it, is current as of August 26. It is subject to change based on subsequent federal and state laws, regulations and guidance.
- This presentation, and the information contained within it, is being shared for informational purposes only. It does not constitute legal, compliance or tax advice. If brokers, agents, or enrollment counselors have questions, they should contact their legal, compliance or tax professionals.
- This information is preliminary in nature and is being shared for educational and training purposes only. It may not be used for any other purposes, including marketing.

This presentation is for educational and training purposes only. The policies mentioned contain exclusions, limitations, and terms under which they may be continued in force or discontinued. For costs and complete details of the coverage, please contact your broker or Blue Cross and Blue Shield of New Mexico.



Who we are...



- Blue Cross and Blue Shield of New Mexico has been serving New Mexico communities for more than 85 years
- We offer statewide HMO plans
- We have 48 of New Mexico's hospitals in our HMO network



We're not going anywhere and we're not standing still

- When it comes to change, Blue Cross and Blue Shield of New Mexico has the infrastructure, expertise and personnel to assess plan design, analyze the market and competition, meet consumer needs and implement regulations when needed.
- What guides Blue Cross and Blue Shield of New Mexico through change? Our dedication to
 expanding access to high-quality health care and to equipping our members to make the
 best health care decisions for themselves and their families.
- Since Blue Cross and Blue Shield of New Mexico is customer owned, we can approach the
 critical issues affecting health care financing, access and delivery with a balanced, longterm perspective.

Moments that Matter





Special Beginnings®

With our expanded maternal and infant health initiative, we have collaborated with 10 organizations and served 1.5K+ people.



Community Impact

In August 2024 we opened the Blue Door Neighborhood CenterSM, a hub for health and wellness located in Albuquerque's South Valley.



Care Van®

2 vans served 15.9K+ clients. 9.6K+ immunizations and other health services were provided at 150+ Care Van events.





ALL PLANS ARE RENEWING All of our existing QHP plans will be renewed

HDHP HSA Eligible

Blue Community Bronze HMOSM 201 - Off Exchange HDHP HSA Eligible

Blue Community Bronze HMOSM 201 - On Exchange HDHP HSA Eligible

Native American Blue Community Bronze HMOSM 201 - Zero HDHP HSA Eligible

Native American Blue Community Bronze HMOSM 201 - LCS HDHP HSA Eligible

Blue Community Bronze HMOSM 603 - Off Exchange HDHP HSA Eligible

Blue Community Bronze HMOSM 603 - On Exchange HDHP HSA Eligible

Native American Blue Community Bronze HMOSM 603 - Zero HDHP HSA Eligible

Native American Blue Community Bronze HMOSM 603 - LCS HDHP HSA Eligible

Starting Jan. 1, 2026, all Marketplace Bronze plans will be considered HSA-compatible.

Bewell New Mexico's Health Insurance Marketplace

Actuarial Expertise in the Market

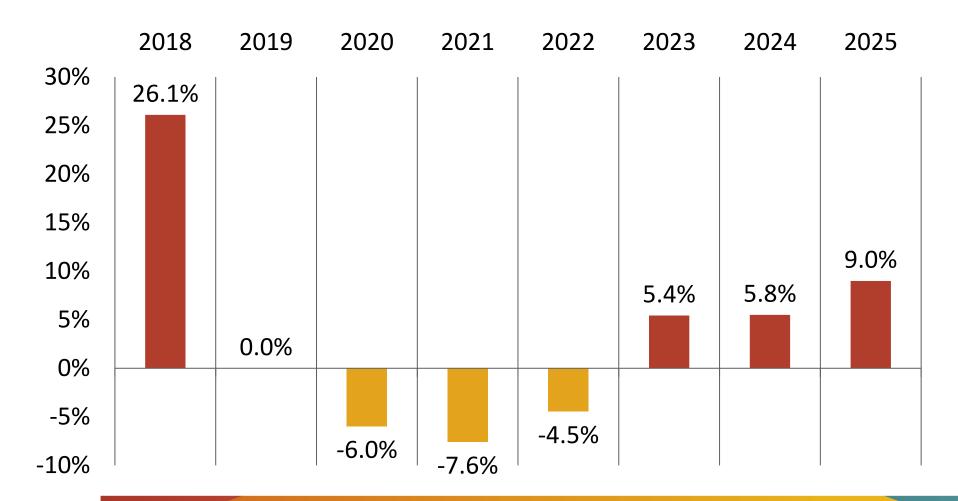


PY 2024 Source: 2025 Final State Approved Rates

- BCBSNM remains steadfast in its commitment to a stable health insurance market
 with a competitive plan choices in the individual market.
- The proposed rates for 2026 coverage include both new and current individual ACA-compliant plans and reflect industry-wide changes to the market, including the anticipated expiration of enhanced premium tax credits at the end of 2025.
- Plans are priced to reflect anticipated health care needs. Medical Loss Ratio rules require that for individual plans, no less than 80% of premiums are spent on medical care and quality improvement.
- We continuously promote programs that increase access to care and control costs for our members.
- We will continue to support members with tools and resources to evaluate their options during Open Enrollment and connect them with licensed agents as needed.

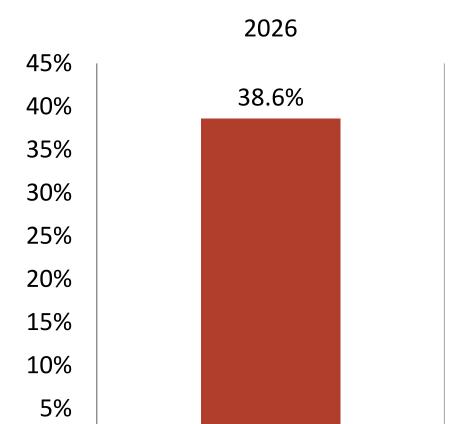
PY2018-PY2025 Rates





PY2026 Rates





0%

- 85 Years Strong Celebrating our long legacy of success and service
- Proven Stability A consistent, reliable presence in the marketplace
- Commitment to Consistency Core values that guide every decision



2026 On-Exchange Plans

| Blue Community Silver HMO SM | Blue Community Gold HMO SM |
|--|--|
| • Silver Plan deductibles range from \$0 to \$4,800 | • Gold Plans deductibles ranging from \$350 to \$3,000 |
| Primary Care office visit copayments range from \$0 to \$70 | Primary Care Office visit copayments range from \$5 to \$35 |
| Virtual Visits powered by MDLIVE®** at no added cost | Virtual Visits powered by MDLIVE at no added cost |
| Clear Cost Silver | Clear Cost Gold |
| On Exchange Clear Cost offerings include Base Silver On-Exchange, Turquoise 1, and Turquoise 2 Plans | On Exchange Clear Cost offerings include Base Gold On Exchange, Turquoise 3, and Turquoise 3 Native American Limited Cost Sharing |

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Blue Community HMO Networksm



- Statewide network
- On and Off Exchange
- New: BCBSNM will now offer Bronze plans on exchange
- Hospitals include acute care, behavioral health, rehabilitation, skilled nursing and long-term acute care
- Professionals include PCPs, Behavioral Health providers and specialists
- Includes contracted providers within 100 miles of NM border (updated OSI guidelines)

Source: Network status as of 6/16/2025. Hospitals: contracted facilities in NM and contiguous Counties within 100 miles of the NM border (include acute care, BH, long-term acute care, skilled nursing, and rehabilitation); Providers: PCPs, BH, and specialist in NM and contiguous Counties within 100 miles of the NM border. Professional counts reflect unique providers only.



Hospital and provider counts current as of 6/16/2025.





| Market | Key Hospitals | | |
|-------------|--|--|--|
| Albuquerque | Lovelace (Downtown/Westside/Women's) UNM Hospitals | | |
| Rio Rancho | INM Sandoval Regional Medical Center | | |
| Santa Fe | CHRISTUS St. Vincent Regional Medical Center | | |
| Farmington | San Juan Regional Medical Center | | |
| Las Cruces | Memorial Medical Center Mountainview Regional Hospital Three Crosses Regional Hospital | | |
| Roswell | Eastern NM Medical Center Lovelace Regional Hospital | | |

^{*} Presbyterian Hospital is in network in Clovis, Ruidoso, Tucumcari, Socorro, and Santa Fe counties depending on member residency location (subject to change)

Not all participating network health systems represented in this analysis. Does not include contracted independent hospitals (non-integrated facilities). Not all hospital facilities are in-network within a given health system listed above. Network information confirmed on 6/18/25. Health system participation subject to change.





| Additional Hospitals | |
|---|---|
| Alamogordo Otero County Hospital Association Dba Christus Southern | Lovington Nor Lea General Hospital |
| Artesia Artesia General Hospital | Portales Roosevelt General Hospital |
| Carlsbad Carlsbad Medical Center | Raton Miners Colfax Medical Center |
| Clayton Union County General Hospital | Ruidoso Lincoln Co Medical Center |
| Clovis Plains Reg Medical Center | Santa Rosa Guadalupe County Hospital |
| Gallup Rehoboth McKinley Hospital | Silver City Gila Regional Medical Center |
| Grants Cibola General Hospital | Taos Holy Cross Hospital |
| Las Vegas Alta Vista Regional Hospital | Truth or Consequences Sierra Vista Hospital |
| Los Alamos Los Alamos Medical Center | Tucumcari Dan C. Trigg Memorial Hospital |

Network participation status current as of 6/18/2025. Participation is subject to change.





Preferred Pharmacies

Albertsons
Walgreens
Walmart
Sam's Club
Select
Independent
Pharmacies

Pharmacies in the Preferred Network are subject to change Select Independent Pharmacies may be included in the Preferred Pharmacy Network 5-Tier and 6-Tier prescription benefit structure drives utilization toward preferred generic, preferred brand and preferred specialty prescriptions

- Generic, brand and specialty drugs each have preferred and nonpreferred benefit levels
- Pharmacies fall into 3 categories:
 - 1. Preferred pharmacies (listed to the left): Over 200+ throughout NM
 - 2. Non-preferred, but still in network. Member cost share may be higher when using a Non-preferred pharmacy than when using a Preferred pharmacy.
 - 3. Out of network pharmacies. There is no benefit when members use out of network pharmacies.



5-Tier and 6-Tier Design

Offered with Standardized plans

| 5-Tier Drug Plans | | | | |
|-------------------|--------------------------|--|--|--|
| 1 | Generic | | | |
| 2 | Brand: Preferred | | | |
| 3 | Brand: Non-Preferred | | | |
| 4 | Specialty: Preferred | | | |
| 5 | Specialty: Non-Preferred | | | |

Offered with Non-Standardized plans

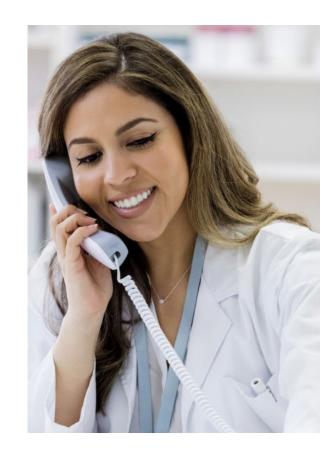
| 6-Tier Drug Plans | | |
|-------------------|--------------------------|--|
| 1 | Generic | |
| 2 | Generic: Non-Preferred | |
| 3 | Brand: Preferred | |
| 4 | Brand: Non-Preferred | |
| 5 | Specialty: Preferred | |
| 6 | Specialty: Non-Preferred | |



Specialty Pharmacy Program

- 30-day supply: Medications are limited to a 30-day supply due to high cost and to prevent waste
- Self-administered products are usually covered under the pharmacy benefit while physician-administered products are covered under the medical benefit
- Prime's Specialty Network: We deliver savings on specialty drugs for our clients and members.
 - Pharmacy Match Specialty Program
 - Expands the network of participating pharmacies to leverage the unique purchasing arrangement of each pharmacy on an individual drug level
 - Best-fit pharmacy for a member based on competitive bidding which may lead to reduced costs and better member experience
 - Match pharmacy will contact member and schedule delivery

Prime Therapeutics LLC is a separate company contracted by Blue Cross and Blue Shield of New Mexico to provide pharmacy solutions. BCBSNM, as well as several independent Blue Cross and Blue Shield Plans, has an ownership interest in Prime Therapeutics.







MedsYourWay is a drug discount card program that is integrated with the BCBSNM pharmacy benefit. It finds lower prices automatically.

How MedsYourWay® Works

- Members present their insurance card to the retail pharmacy
- MedsYourWay automatically searches prices of eligible medications from participating drug discount cards and compares them to the member's cost share under their benefit
- Members pay the drug discount card price or applicable cost share, whichever is lower.
- What members pay counts toward plan deductible and/or yearly out-of-pocket maximum
- All a member needs is their BCBSNM card

What do members need to do?

No action is needed to start using the MedsYourWay program. It is part of the benefit plan and there's no sign up. We're
making it easy to help keep members healthy and out of pocket costs low.

MedsYourWay® is not insurance. It is a drug discount card program that compares the drug discount card price for eligible medications at participating in-network retail pharmacies to the member's benefit plan cost share amount and then applies the lower available price. MedsYourWay® is administered by Prime Therapeutics, LLC. Not applicable to mail order and not all retail pharmacies may participate with MedsYourWay® pricing.



Additional Features

Overview: Mental Health Hub



The Mental Health Hub is a virtual one stop shop that will address member needs ranging from eating disorder treatment to virtual therapy for kids. With four vendors available Equip, Worklt, NOCD, Manatee members will receive guidance to the appropriate solution through a comprehensive assessment and will have access to innovative provider who specialize in treating specific behavioral health conditions.

A Single Destination for ALL Behavioral Health Needs!

| | Equip | | | | | |
|-------------|---|--|--|--|--|--|
| Description | Virtual Family-based Therapy and Peer Mentoring and Support for those with eating disorders. Each vendor has multiple available service for member that best fit their needs! | | | | | |
| Services | Dedicated 5-person care team | | | | | |
| | Physician/Psychiatrist | | | | | |
| | • Dietician | | | | | |
| | • Therapist | | | | | |
| | Peer Mentor | | | | | |
| | Family Mentor | | | | | |
| | | | | | | |

WorkIt

Virtual and in person solutions for substance use disorders with a focus on medication-assisted treatment

- Group Therapy
- Individual Therapy
- Support Groups
- Digital Platform and Self-Directed Tools
- · Care Coordination

NOCD

Virtual and in person therapy program for obsessive compulsive disorders

- Therapy Sessions
- Care Coordination
- Weekly Support Groups
- Asynchronous Messaging with Therapist and Member Advocates

Manatee

Personalized virtual therapy and coaching to help children experiencing anxiety and mood disorders

- Child Therapy
- Combination of Child Therapy and Parent / Caregiver Coaching

Members who have access to additional wellness tools such as Mental Health Hub, can receive traditional in-person behavioral health services.

The Mental Health Hub is administered by NovaWell. NovaWell is an independent company that has contracted with Blue Cross and Blue Shield of New Mexico to provide member health platform and tools, mental health administration network and health information content for members with coverage through BCBSNM. BCBSNM makes no endorsement, representations or warranties regarding third-party vendors and the products and services offered by them.



Telemedicine Benefits

- Member cost share for telemedicine visits are the same as in-person visits.
 - For example, if a member's cost share is \$35 for a PCP office visit, the telemedicine services cost share would be the same.
- Members will be able to access their medically necessary, covered benefits through local network providers who deliver services through telemedicine.
- Members will have to contact providers to determine if they offer telemedicine visits.
- Telemedicine visits are not limited to any particular provider type as it is a site
 of care.





MDLIVE is a digital healthcare platform that offers reliable 24/7 health care by phone or video. Our board-certified doctors, pediatricians, dermatologists, psychiatrists, and therapists provides personalized care for hundreds of medical and mental health needs. The program is convenient for members to receive care digitally any time and any where! Physicians are available to speak with patient in English, Spanish and more (other languages available via translation services).

Urgent Care Virtual Primary Care **Behavioral Health** Dermatology Insect Cold & Flu Bites Covid Nausea Members have access to MDLIVE can act as your Members have access to Allergies Pink eye a licensed Behavioral PCP and be responsible dermatologist providers Earache Conditions Yeast Therapist that provides for coordinating who can assist them with Fever Infections care for those in need of members' care any skin related issue Headache Sore mental health support • UTI (adult females Throat only)

E-Treatments are excluded from MDLIVE

Virtual Visits may be limited by plan. For providers licensed in New Mexico and the District of Columbia, Urgent Care service is limited to interactive online video; Behavioral Health service requires video for the initial visit but may use video or audio for follow-up visits, based on the provider's clinical judgment. Behavioral Health is not available on all plans.

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Blue365 is a discount program that provides easy access to premier health and wellness products and services to help members build a path to live a healthy life. Members can achieve their best health with exclusive discounts across multiple wellness categories and purpose-driven educational content to support members in living healthy for less.

After registering for an account, members can browse deals by category or use a keyword to find deals for:

- Fitness gear
- Family activities
- Gym memberships
- Healthy eating

- Dental
- Vision
- Hearing aids
- And more from top national and local retailers

Members should read the redemption instruction and redeem online on our partner's site

Blue365 is a discount program only for BCBSNM members. This is NOT insurance. BCBSNM does not guarantee or make any claims or recommendations about the program's services or products. BCBSNM reserves the right to stop or change this program at any time without notice. The relationship between the Blue365 vendors and BCBSNM is that of independent contractors

Overview: Well onTarget® and Blue Points® Bewell



The portal is a digital wellness solution that provides members with a robust and integrated way to experience wellness and encourage healthy behavior. The portal also includes several different features such as completing a health assessment, connecting to a fitness device, and more.

Members are offered the following on the Well on Target Platform

- Self-Management Programs: Online and educational programs let members work at your own pace to reach your health goals
- Health and Wellness Content: Be in the know about a wide variety of health conditions and medicines. Our digital library is sure to satisfy their curiosity with reader-friendly articles that reflect latest expert, evidence-based information
- Tool and Trackers: Interactive tools help members stay on course while making wellness fun. Use health calculators along with medical and lifestyle trackers
- Health Assessment: Members get a personalized wellness report and tips for living their healthiest life when they take a
 health assessment
- Blue Points: Blue Points is a rewards program that allows members to earn points for completing various activities
- Fitness Programs: Enjoy unlimited access to a nationwide network of fitness centers with this flexible membership program

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Blue Points Program Rules are subject to change without prior notice. See the Program Rules on the Well on Target Member Wellness Portal at wellontarget.com for further information. The Well on Target member rewards redemption service is provided by an independent third party.

Overview: Blue Points



Earn Gift Cards With Your Points!

Blue Points is a rewards program where members can earn points by reaching goals and completing healthy activities. Through this program, members and their over 18 dependents could earn gift cards at retailers such as Amazon, Barnes and Noble, Best Buy and many more!

There are a total of 11 activities that members can do to earn rewards such as:

- Paperless Communications Enrollment
- Autopay Premium Enrollment
- Connecting a Device or Mobile App
- Track Progress via Device or Mobile App
- Track Progress
- Progress Check-In

- Program Completion
- Health Assessment
- Fitness Program Enrollment
- Fitness Center Use Visit 1
- Fitness Center Use Visit 2

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Blue Points Program Rules are subject to change without prior notice. See the Program Rules on the Well on Target Member Wellness Portal at wellontarget.com for further information. The Well on Target member rewards redemption service is provided by an independent third party.



Overview: Learn to Live

Learn to Live, offers around-the-clock mental health assessments and online cognitive behavioral therapy for mild to moderate mental health conditions. The platform offers initial assessments, with standardized screenings for depression and anxiety and some additional questions. Depending on results, it may recommend online lessons, computer-based therapy or virtual coaching. The platform directs members toward case managers and more formal treatment when needed.

Members can receive one-on-one coaching via phone, text or email to reach their goals and have continuous support.

An online assessment can help pinpoint to the right programs for members. Our list of programs is continually growing, addressing topics such as:

- Social Anxiety
- Depression
- Insomnia
- Stress and Substance Use

- Worries and Anxiety
- Panic
- Resilience

Learn to Live provides educational behavioral health programs. Members considering further medical treatment should consult with a physician. Learn to Live, Inc. is an independent company that provides online behavioral health programs and tools for members with coverage through Blue Cross and Blue Shield of New Mexico



2026 Stand-alone Dental QHPs

- Members changing health plans for 2026 with a dental policy need to re-enroll for dental
- When enrolling or re-enrolling a member in medical coverage, review dental coverage carefully
- Our new BlueCare DentalSM 1D plan features the lowest rates

BlueCare Dental 1A & BlueCare Dental 4 KidsSM 1A features:

- 100% coverage on most preventive services with in-network dentists
- Low \$25 deductible for in-network services
- Savings on all dental procedures up to annual \$1,500 max for adults; unlimited annual max on BlueCare Dental 4 KidsSM 1A

BlueCare Dental 1B & BlueCare Dental 4 Kids 1B features:

- Lower monthly premium (compared to 1A plans)
- 100% coverage on most preventive services provided by in-network dentists
- \$50 deductible for in-network services
- Savings on all dental procedures up to annual \$1,000 max for adults; unlimited annual max on BlueCare Dental 4 Kids 1B

BlueCare Dental 1C features:

- Lower monthly premium (compared to 1A & 1B plans)
- 80% coverage on most preventive services provided by in-network dentists
- \$50 deductible for in-network services
- Savings on all dental procedures up to annual \$1,000 max for adults

BlueCare Dental 1D features:

- Lowest monthly premium (compared to 1A, 1B, & 1C plans)
- 100% coverage on most preventive services provided by in-network dentists
- \$50 deductible for many services
- Savings on procedures up to the annual \$1,000 max for adults

2026 Standalone Dental QHPs: In-Network Benefits



| Benefits ² | BlueCare Dental 1A ³ | BlueCare Dental 4 Kids 1A | BlueCare Dental 1B ³ | BlueCare Dental 4 Kids 1B | BlueCare Dental 1C | BlueCare Dental 1D |
|---|------------------------------------|------------------------------|------------------------------------|------------------------------|-----------------------|-----------------------|
| Individual Deductible (family deductible = 3x individual) | \$25 | \$25 | \$50 | \$50 | \$50 | \$50 |
| Annual Maximum | \$1,5004 | N/A | \$1,0004 | N/A | \$1,0004 | \$1,0004 |
| Diagnostic Evaluations | 0% ⁵ | 0%5 | 0%5 | 20% ⁵ | 20% ⁵ | 0%5 |
| Preventive | 0% ⁵ | 0%5 | 0%5 | 20% ⁵ | 20% ⁵ | 0%5 |
| Diagnostic Radiographs | 0% ⁵ | 0% ⁵ | 0%5 | 20% ⁵ | 20% ⁵ | 0%5 |
| Miscellaneous Preventive Services | 20% | PU20% OS | es 0% ⁵ N V | 20%5 | 20% ⁵ | 0%5 |
| Basic Restorative | 20% | 20% | 40% | 50% | 50% | 50% |
| Non-Surgical Extractions | 20% | 20% | 40% | 50% | 50% ⁶ | 50% ⁶ |
| Non-Surgical Periodontal | 20% | 20% | 40% | 50% | 50% ⁶ | 50%6 |
| Endodontics | 20% | 20% | 50% | 50% | 50% ⁶ | N/A |

^{1.} This does not contain a complete listing of the exclusions, limitations and conditions that apply to the benefits shown. 2. In-network coverage. 3. If choosing family coverage, for BlueCare Dental 1A please refer to BlueCare Dental 4 Kids 1A for plan details for dependents under age 19. If choosing BlueCare Dental 1B, refer to BlueCare Dental 4 Kids 1B for plan details for dependents under age 19. 4. Annual maximum does not apply to members up to age 19. 5. Deductible is waived. 6. Six-month waiting period from date of purchase applies before any services are allowed. 7. Twelve-month waiting period from date of purchase applies before any services are allowed. 8. Unlimited maximum for medically necessary orthodontia for members up to age 19.

2026 Standalone Dental QHPs: In-Network Benefits



| Benefits ² | BlueCare Dental 1A ³ | BlueCare Dental 4 Kids 1A | BlueCare Dental 1B ³ | BlueCare Dental 4 Kids 1B | BlueCare Dental 1C | BlueCare Dental 1D |
|--|---|------------------------------|------------------------------------|------------------------------|-----------------------|-----------------------|
| Oral Surgery | 20% | 20% | 50% | 50% | 50% ⁶ | N/A |
| Surgical Periodontal | 20%7 | 20% | 50% ⁷ | 50% | 50% ⁷ | N/A |
| Major Restorative | 50% ⁷ | 50% | 50%7 | 50% | 50% ⁷ | N/A |
| Prosthodontics | 50% ⁷ | 50% | 50%7 | 50% | 50% ⁷ | N/A |
| Misc. Restor. & Prosthodontics Services | 50% ⁷ | Pu ⁵⁰ %0S | es ^{50%} nlv | 50% | 50% ⁷ | N/A |
| Orthodontics ⁸ (up to age 19) | 50% ⁵ | 50% ⁵ | 50% ⁵ | 50% ⁵ | 50% ⁵ | N/A |
| Out-of-Pocket Maximum (no out-of-pocket maximums for adults) | Applies to Pediatric Plans Only \$450 for 1 child // \$900 for 2+ children | | | | | |

^{1.} This does not contain a complete listing of the exclusions, limitations and conditions that apply to the benefits shown. 2. In-network coverage. 3. If choosing family coverage, for BlueCare Dental 1A please refer to BlueCare Dental 4 Kids 1A for plan details for dependents under age 19. If choosing BlueCare Dental 1B, refer to BlueCare Dental 4 Kids 1B for plan details for dependents under age 19. 4. Annual maximum does not apply to members up to age 19. 5. Deductible is waived. 6. Six-month waiting period from date of purchase applies before any services are allowed. 7. Twelve-month waiting period from date of purchase applies before any services are allowed. 8. Unlimited maximum for medically necessary orthodontia for members up to age 19.

Waiting Period Policy



A dental waiting period is a specific amount of time after purchasing a dental plan when select services are not covered. We have recently updated our waiting period policy. This applies to the 1A, 1B, 1C and 1D plans in all states.

For New Members: We will no longer accept Letters of Credible Coverage or Certificates of Coverage as a reason to waive the waiting period from prospects looking to purchase our Dental plans. No exception for new members from another carrier.

For Current Members: We will waive the waiting period only if members meet their previous waiting period, more than 12 months, prior to the plan change or did not have a lapse in coverage.

We market family dental plans that cover adults as well as the pediatric dental plans as required under ACA (if applicable). These dental plans can be purchased with or without medical plans.





Pediatric vision coverage is a benefit that provides eye care for children. It ensures children up to 19 have access to essential vision care, which is crucial for their development.

- Plan offers coverage for yearly comprehensive vision exam at \$0 copay
- Provides vision benefits for dependents up to age 19
- Plan also offers coverage for other vision services and materials including retinal imaging, contact lens fit and follow up, frames, lenses and more
- Pediatric Vision isn't a separate plan but is embedded in medical coverage



QHP Pediatric Vision: Highlights

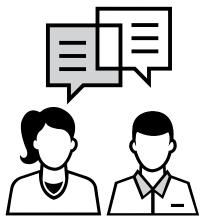
- \$0 copay for eye exam with dilation
- Up to \$39 for retinal imaging
- \$150 allowance for frames, with 20% off balance over \$150
- \$0 copay for some lenses single, bifocal, trifocal and lenticular
- Other progressive lenses have varying copays
- \$0 copay for medically necessary contact lenses
- Benefit frequency is once every 12 months



Premium Billing Process

Sign up for Auto Bill Pay - Automatically schedule your monthly payments, safely and on-time. Sign up through your member account and earn Blue Points rewards.

Auto Bill Pay - <u>Log in to sign up for Auto Bill Pay</u> or call Customer Service at <u>1-866-236-1702</u>





Other Ways to Pay

Make a one-time payment – Make a quick and easy one-time payment for your Individual & Family or Medicare plan, visit our secure member portal.

Make your first-time payment - Remember, your health plan coverage won't start until you make your first premium payment.

Mail – Mail a personal check, money order or cashier's check to: Blue Cross and Blue Shield of New Mexico PO Box 650774 Dallas, TX 75265-0774



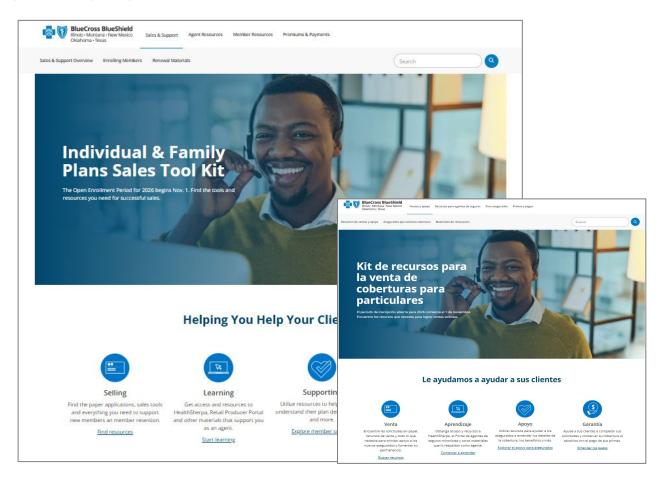
Resources for Brokers and Enrollment Counselors

The Sales Toolkit



Everything you need, all in one place:

- Medical and dental brochures
- Plan comparison charts
- Summaries of benefits and coverage (each with a link to the associated benefit booklet)
- Sizzle sheets
- Customizable materials
- Premium payment resources
- Retail Producer Portal how-to guides, including HealthSherpa enrollment details
- Available in English and Spanish

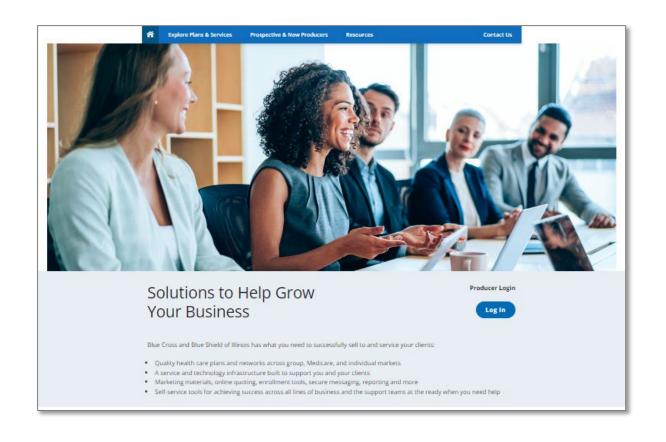


Blue Access for ProducersSM



Tools available to keep you on track:

- Commission statements
- Online quoting
- Product information
- Downloadable forms
- Producer news and updates

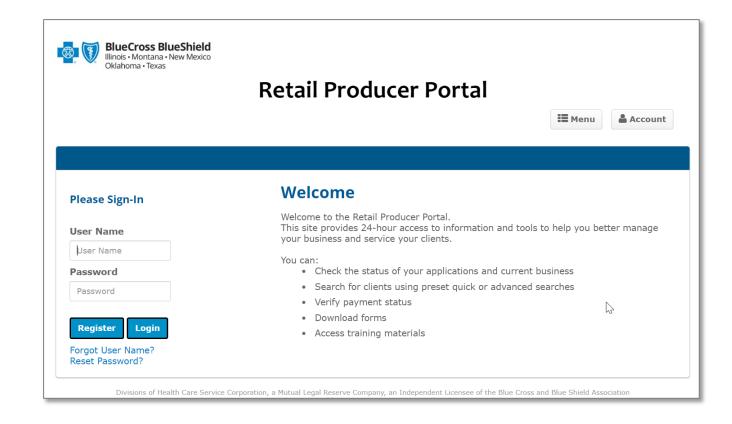






Enables you to:

- Deliver quotes
- Enroll and renew members
- Manage prospects
- Serve and support active clients
- Request ID cards
- Submit PCP changes
- View invoices
- Update member emails and phone numbers

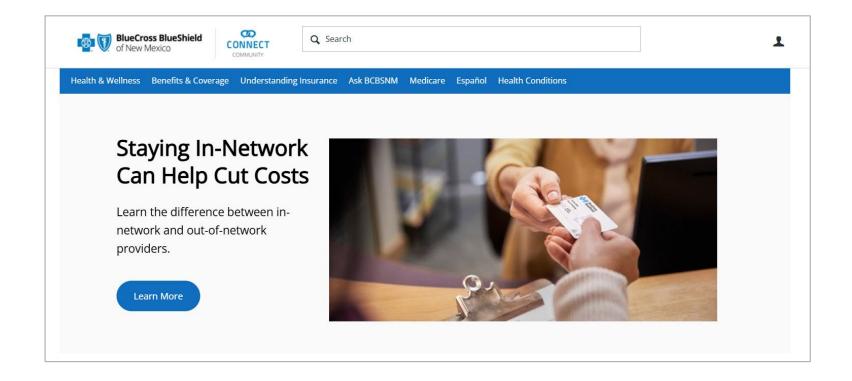






Make sure to follow us on:

- Connect Blog
- <u>Facebook</u>
- LinkedIn
- YouTube



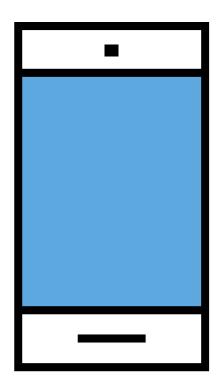
GO MOBILE WITH BLUESM



If you are an iPhone or Android user, you can easily download our BCBSNM App to your phone.

Text BCBSNMAPP to 33633.

- Find in-network doctors or hospitals
- Access and download your digital BCBSNM ID card
- Review your claims and coverage information
- Make payments





Point of Contact for Brokers/ECs

Point of Contact for Brokers/ECs Bewell New Mexicos Health Insurance Marketplace

For any questions, please reach out to Producer Sales Consultant Debra Gassoway. Debra Gassoway Debra_Gassoway@bcbsnm.com

| Contacts for Producers | | | | | |
|--|----------------|--|--|--|--|
| Pre-Sale Support (Eligibility Questions) | 1-866-446-5685 | | | | |
| Post-Sale Support | 1-888-222-0572 | | | | |
| Producer Service Center | 1-855-782-4272 | | | | |
| Customer Service | 1-866-236-1702 | | | | |
| beWellnm Help Desk | 1-833-862-3935 | | | | |
| Medicaid Member Services | 1-866-689-1523 | | | | |
| Turquoise Care for Native Americans | <u>Website</u> | | | | |

Please do not share contact details with consumers.



Road Show Dates

| Date | Location | Time | City |
|-----------|------------------------------|---|-------------|
| 9/29/2025 | Home2Suites | Breakfast: 8:30 a.m. Meeting: 9 a.m. | Roswell |
| 10/2/2025 | Las Cruces Convention Center | Breakfast: 8:30 a.m. Meeting: 9 a.m. | Las Cruces |
| 10/3/2025 | Albuquerque Headquarters | Breakfast: 8:30 a.m. Meeting: 9 a.m. | Albuquerque |
| 10/7/2025 | Albuquerque Headquarters | Breakfast: 8:30 a.m. Meeting: 9 a.m. | Albuquerque |



Questions?

